

400 years of Passion & Performance

2/23/2012 | 1

Science to the Market: The role of Public Private Partnerships





Broad Research University

Number 4 in top 10 best places to work in academia in 2009 according to **The Scientist**

- > 30.000 students
- > >10% from abroad (130 countries)
- > 560 professors
- > >350 PhD Theses per year
- > 118 Master degree programs
- > 17 selective research Masters
- > 9 graduate schools





9 Faculties

- > Arts
- > Behavioural and Social Sciences
- > Economics and Business
- > Law Mathematics and Natural Sciences
- Medical Sciences/University Medical Center
- > Philosophy
- > Spatial Sciences
- > Theology and Religious Sciences



Our Research Themes

ENERGY

HEALTHY AGEING

SUSTAINABLE SOCIETY









Content

- > Bringing Science results to the Market
- > Public Private Partnerships
- > Two examples
- > Conclusions



Traditional approach: Science to the Market

- > Sequential approach
- > Different 'worlds'
- > Strong focus on IPR

Discovery

Development

Deployment









5 - 10 yr

4 - 8 yr

2 - 5 yr

0.5 - 3 yr

Fundamental Sciences

Applied Sciences

Applied technology

Product Development

Universities

Technological Top-Institutes

Research Contract Org.

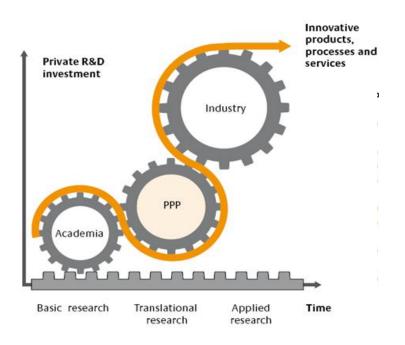
precompetitive

Company Research competitive

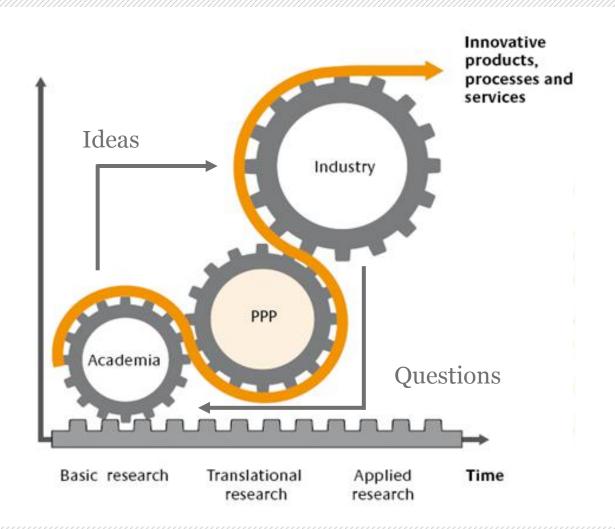
Company Development



Public Private Partnerships are a means to align and create critical mass

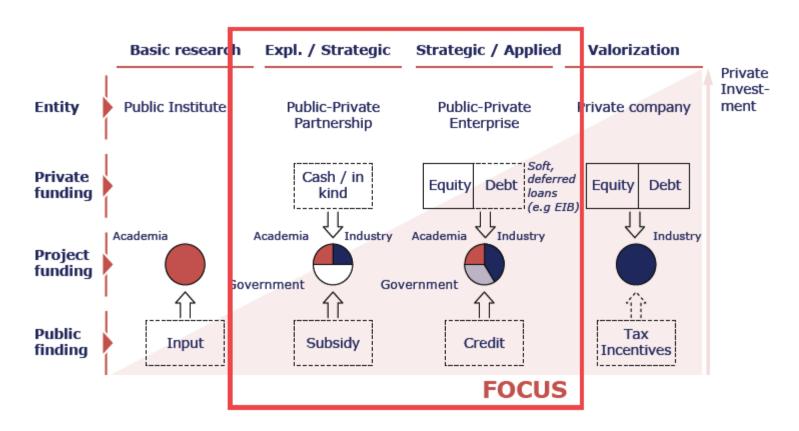


- Bridge gap between industry and academia
- > Pool knowledge and resources
- > Multiply investment
- Concentrate focus and mass
- > Organize translational research



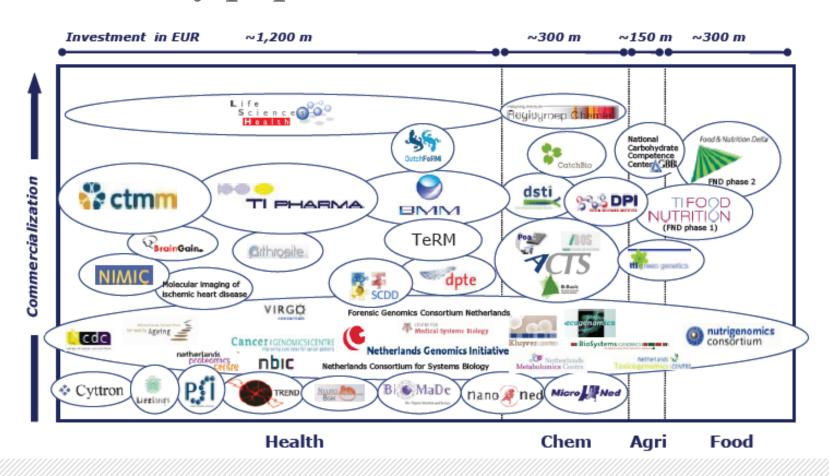


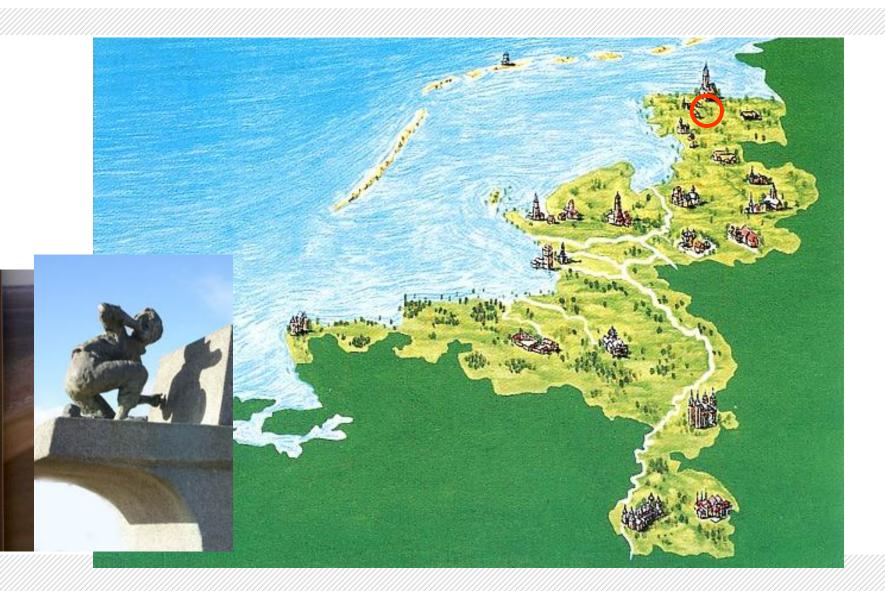
Funding of PPP's depends on their focus





Immensely popular in the Netherlands







We participate in >20 PPP's, including:

- > TI Pharma
- > Institute for Sustainable Process Technology
- > Dutch Polymer Institute
- > Center for Translational Molecular Medicine
- > BioMedical Materials
- > Netherlands Institute for Regenerative Medicine
- > Carbohydrate Competence Center
- > TI Food and Nutrition



Carbohydrate Competence Center

 Applying science base on metabolism, modification and structure analysis of carbohydrates

Major processing companies seeking new markets for

their agricultural products







www.cccresearch.nl



Research linked to key Industrial Themes

- Carbohydrates and Health: Nutrition and Pharma
- Carbohydrates as renewable resource:BioBased Economy





























Top Institute Food and Nutrition

- Strategic alliance of industry and research institutes supported by government
- To strengthen innovative capacity of food sector
- Building leading competences within the research organizations
- Fundamental research at pre-competitive level
- 2011: M€ 28, >300 researchers





















Top Institute Food and Nutrition

- Addressing two major challenges:
 - Feeding a growing world population in a sustainable way
 - Delivering health to an aging society where chronic diseases prevail

 Research on Nutrition and Health, Sensory, Innovative Production, Food Safety and Sustainability

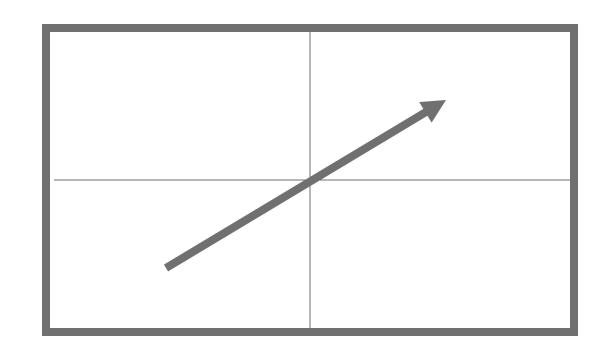




Merging curiosity and needs

Multi disciplinary

Mono disciplinary



Curiosity

Need





Science: results are published in peer reviewed journals or disseminated via lectures

Track record:

- > > 900 publications in peer reviewed journals
- > 2002 2006: 422 scientific papers
 - 103 in global top 10%
 - 14 in global top 1%
- > 96 PhD theses







Business: TIFN knowledge was used to develop new products or improve existing ones

- > 710 M€ incremental sales per year (high-added value)
- > TIFN-inside in 10 of food sector's top 20 innovations



- > 27 patent families granted, many applications filed
- > > 120 spin-off projects with knowledge institutes





Attractive proposition for Industry













Ecsm





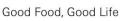






gsk

CHR_HANSEN



Nestlé







2011-2015

- internationalization
- 14 new partners
- adding >50% funding
- > 3 new themes



PPP's: Facilitating science to market

- > Merging industrial needs with advanced research
- > Organize translational research
- > Introduce industrial portfolio management
- > Raise adequate funding for ground breaking research

> Bringing academic and industrial researchers together



Thank you for your attention

